

DoD ESI ORDERING GUIDE



**Palantir Technologies
Inc.**

Blanket Purchase Agreement (BPA)

N66001-19-A-0044



Department of Defense Enterprise Software Initiative (DoD ESI) BPA ORDERING GUIDE

This Ordering Guide has been developed by the DoD ESI team to assist IT buyers and contracting officials to order technology products and/or services from the ESI BPA holder. This Guide contains essential information about the Blanket Purchase Agreement (BPA), identifies the authorized users of the BPA, summarizes the products and services available under the BPA and instructions for users to place an order, and provides Points of Contact information for support.

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1. BPA General Information

CONTRACT OR / VENDOR	Palantir Technologies Inc.
GENERAL SERVICE ADMINISTRATION (GSA) SCHEDULE NUMBER AND WEB LINK	GS-35F-0086U View Palantir's GSA Contract Here
BPA NUMBER AND WEB LINK	N66001-19-A-0044 www.esi.mil
BPA ISSUE DATE	12 July 2019
BPA EXPIRATION DATE	11 July 2024



2. Authorized BPA Users

- a. This BPA is open for ordering by the “DoD or Agencies” on a worldwide basis. “DoD or Agency” is defined by 48 Code of Federal Regulations, Section 202.101. In addition, “DoD or Agencies” includes the Intelligence Community¹ (IC) and the U.S. Coast Guard.
- b. GSA or other applicable U.S. Government ordering organizations/agencies are authorized to place Orders under this Agreement on behalf of DoD end users and must comply with DFARS 208.74.
- c. Government contractors performing work for “DoD or Agencies” may place Orders under this Agreement on behalf of and for the benefit of the DoD if authorized by their cognizant Contracting Officer in accordance with the requirements of Federal Acquisition Regulation (FAR) 51 and/or Defense Federal Acquisition Regulation Supplement (DFARS) 251, Use of Government Sources by Contractors, as appropriate.

3. Products and Services Overview

Category	Service Line
Data Integration and Analysis	Software licenses, software maintenance, training, and professional services
Technology	Cybersecurity, Big Data Analytics, Collaboration, Enterprise Management, Business Intelligence

(full list is available at www.esi.mil)

¹ The Intelligence Community is a federation of executive branch intelligence agencies and organizations that are comprised of 17 member organizations (<https://www.dni.gov/index.php/what-we-do/members-of-the-ic>). Office of the Director of National Intelligence (ODNI) is authorized to procure IT through DoD ESI per the Memorandum of Agreement dated 15 May 2008 between DoD CIO and ODNI (<http://dodcio.defense.gov/Portals/0/Documents/Net-Centric-MOA.pdf>).



4. Ordering Officer Responsibilities

- a. Ordering is decentralized. Only U.S. Government Contracting Officers (whose warrant authorizes purchases from GSA Federal Supply Schedule (FSS) Contracts), Government Purchase Card Holders, or Contractors given FAR 51 Authorization are able to place orders against this BPA.
- b. This is a single award BPA established noncompetitively using the procedures under FAR 8.405-3.
- c. It is the responsibility of the Ordering Officer to:
 - i. Comply with the ordering procedures of FAR 8.4 and DFARS 208.4;
 - ii. Obtain competition and/or execute and publish a brand name or limited source justification as applicable;
 - iii. Ensure compliance with all fiscal laws prior to issuing an order under the BPA;
 - iv. Incorporate into the order any regulatory and statutory requirements that are applicable to the agency for which the order is placed, if pertinent requirements are not already included in the BPA; [Note: The FAR and DFARS clauses listed in Attachment 1 of the BPA are those in effect as of the effective date of the BPA. Ordering Offices are responsible for incorporating the most current version of the applicable FAR and DFARS clauses, at the ordering level, in the Delivery Order as appropriate]
 - v. Obtain the required authorization to acquire the products or services through the ESI BPA in accordance with FAR Part 51 when a contractor is ordering on behalf of a DoD component;
 - vi. Ensure the vendor selected for the order represents the best value. (Note that the BPA terms encourage spot discounting.); and
 - vii. Review the license terms and conditions when ordering software or hardware provided in the BPA Attachments. If required, ordering offices may secure additional terms and conditions at the Order level if those terms and conditions do not conflict with those at the BPA level and represent best value to the Government.

5. Ordering Process

- a. DFARS Regulation 208.74
 - i. The BPA is an Enterprise Software Agreement (ESA) as defined in DFARS 208.74, which directs DoD software buyers and requiring officials to check the DoD ESI website for DoD inventory or the availability of an ESA before using another method of acquisition. These steps are summarized as follows from the DFARS:



1. To check the DoD ESI website to determine if commercial IT products or services have already been purchased and are available, navigate to www.esi.mil and to Agreements > All Agreements, and checkmark the “Inventory Exists” box to verify whether or not said Agreement is on the list. If it is available, purchase the designated software from DoD inventory and reimburse the SPM.
 2. If the required commercial products or services are not available from inventory, but are available from an ESA, buyers must follow the procedures in the DFARS Section 208.74.
 3. If a DoD component must obtain the commercial products or services outside the DoD ESI BPA, the component may seek a waiver from a management official designated by the DoD Component. After the steps in paragraphs (5)(i) and (5)(ii)(A) of the PGI 208.7403, Acquisition procedures have been completed.
 4. If the required commercial products or services are not available from inventory or from an ESA, the DoD component may use an alternate method of acquisition, subject to applicable laws and policy.
- b. Ordering
- i. If the ordering activity establishes a single-award BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.
 - i. Orders are subject to the ordering office’s local policy, the underlying GSA FSS, and the terms of the BPA. The order may be placed directly with the vendor after ensuring compliance with the Ordering Officer Responsibilities specified in Section 4. The following is needed to place an order:
 1. Execution of a delivery order (SF1449 or DD1155) by the respective local contracting office:
 - A. Contracting Officers will need to create a BPA shell in your respective contract writing system in order to execute delivery orders against this BPA (see section 7).
 - B. If you do not have an automated contract writing system, you must place the BPA number N66001-19-A-0044 in Block 2 and a locally assigned delivery order number in Block 4. Note: Ensure when creating the FPDS-NG report to insert the PIV number of 4700 the referenced BPA number above in the applicable fields.
 - C. All orders issued should have the BPA number in Block 2 and a locally assigned delivery order number in Block 4.
 2. Open Market items (i.e. not in the BPA catalog) may be added to a BPA call/delivery order for quoting purposes and shall be clearly labeled on the Quote as “Open Market”. The following actions apply for Open Market items:
 - A. For Open Market items under the Micro-purchase threshold, an ordering officer may add this item to an individual BPA call/delivery order without following the



procedures in FAR 8.402(f). The items must be clearly labeled "OPEN MARKET" on the Order.

- B. For Open Market items over the Micro-purchase threshold, the ordering officer will need to purchase the item(s) outside of the BPA as a separate order using FAR and DFARS procedures as applicable to their purchase. The ordering activity will need to abide by FAR Parts 5 (Publicizing), Part 6 (Competition Requirements), Part 12, (acquisition of commercial items), Parts 13, 14, and 15 (contracting methods), and Part 19 (Small Business Program).
- C. The completed order will be forwarded to the contractor with the following information:

Contractor / Vendor Information

Address: **Palantir Technologies Inc.
100 Hamilton Ave, Ste 300
Palo Alto, CA 94301**

Remit To: **Palantir Technologies Inc.
100 Hamilton Ave, Ste 300
Palo Alto, CA 94301**

CAGE: **470F5**

DUNS: **362130952**

TIN: **68-0551851**

Business Size: **Large**

- 3. Subject to local policy, Government-Wide Purchase Card orders can be submitted via telephone
 - A. Orders can be placed by calling: **(650) 815-0227**
 - B. Information Required from the Ordering Office:
 - i. End User and Name
 - ii. End User Email Address
 - iii. End User Phone Number

6. BPA Points of Contact

- a. Contracting Office



	Procuring Contracting Officer (PCO)	Alternate Point of Contact
POC	Spencer Sessions	Veronica Beck
Telephone	619-553-4523	619-553-4532
Email	spencer.sessions@navy.mil	veronica.beck@navy.mil

b. Software Product Manager (SPM)

	Software Product Manager (SPM)	Alternate Point of Contact
POC	Thao Vu	Nicholas Thomas
Telephone	619-553-1065	619-524-7779
Email	thao.vu@navy.mil	nicholas.a.thomas2@navy.mil

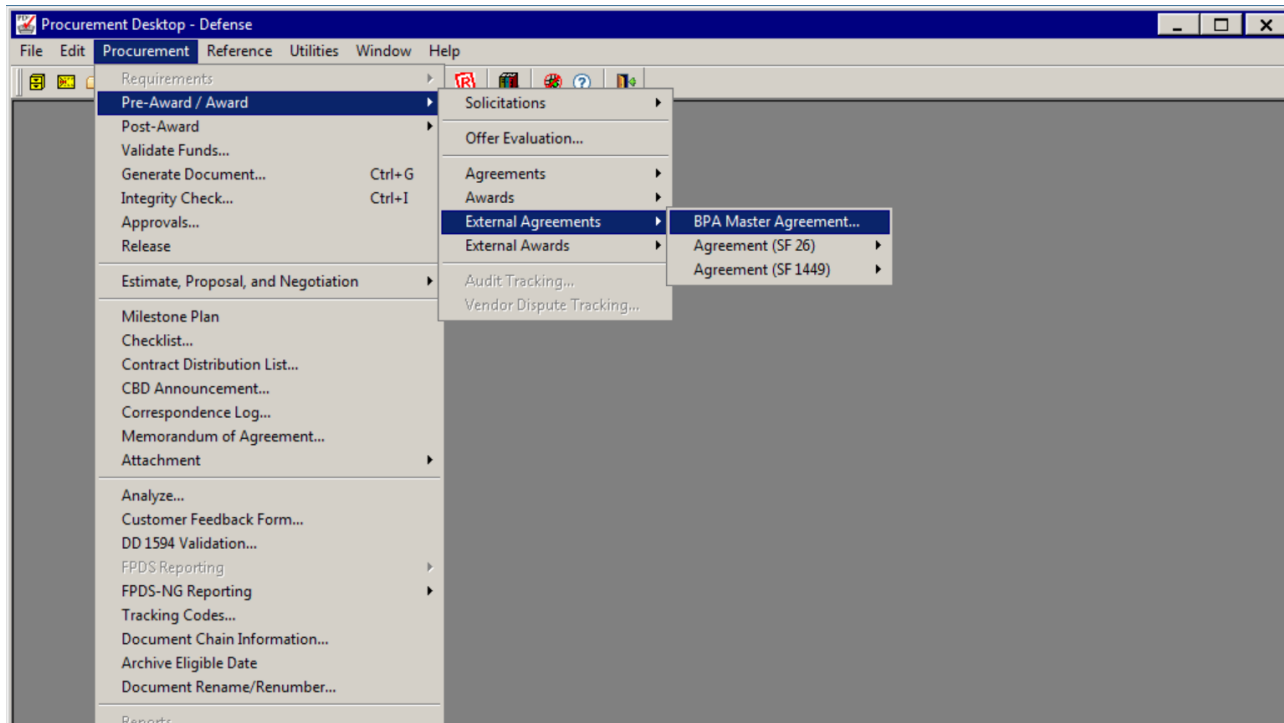
c. Vendor Points of Contact

	Program Manager (PM)	PM Alternate	Contracts Management	Sales & Ordering
POC	Charlie Kindermann	Lawrence Gordin	Lawrence Gordin	Lori Baylor
Telephone	(650)815-0217	(650)815-0217	(650)815-0217	(650)815-0227
Email	ckindermann@palantir.com	lgordin@palantir.com	lgordin@palantir.com	lbaylor@palantir.com

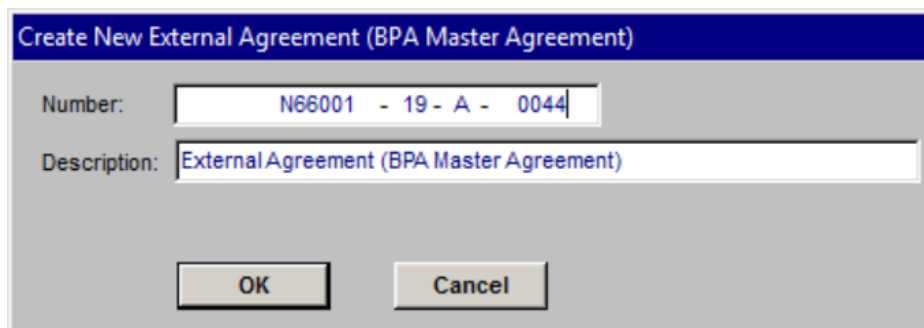
7. External Award / Agreement

Blanket Purchase Agreements awarded by other contracting offices can be entered in the system as external awards. External awards allow users to enter line item information and establish order constraints consistent with the original award. Once an external award is loaded in the system, it can be used as a reference when creating orders.

To create an external award, go to Procurement > Pre-Award / Award > External Agreements > select the BPA Master Agreement form.



The Create New External Award window displays.



The dialog box is titled 'Create New External Agreement (BPA Master Agreement)'. It contains two input fields: 'Number:' with the value 'N66001 - 19 - A - 0044' and 'Description:' with the value 'External Agreement (BPA Master Agreement)'. At the bottom, there are 'OK' and 'Cancel' buttons.

Enter the Agreement number for which the external award is being created. Click OK. The external award document is opened and displayed.



Blanket Purchase Agreement – Attachment 4 – Ordering Guide

External Agreement (BPA Master Agreement) - N6600119A0043

Items 1 - 12 Items 13 - 16 Items 17 - 21 BPA Items Clauses

EXTERNAL AWARD	1. AWARD TYPE BPA Master Agreement	2. DPAS RATING <input type="text"/>	3. EFFECTIVE DATE <input type="text"/>	4. DATE OF CONTRACT <input type="text"/>
5. CONTRACT (Proc. Inst. Ident.) NO. N6600119A0043		6. REQUISITION/PURCHASE REQUEST/PROJECT NO. <input type="text"/>		
7. ISSUED BY <input type="text"/>		8. ADMINISTERED BY (if other than 7) <input type="text"/>		
<input type="button" value="Details..."/> <input type="button" value="Add"/>		<input type="button" value="Details..."/> <input type="button" value="Add"/>		
9. NAME AND ADDRESS OF CONTRACTOR <input type="text"/>		10. DELIVERY <input type="radio"/> FOB ORIGIN <input type="radio"/> OTHER (See Below)		
		11. DISCOUNT FOR PROMPT PAYMENT <input type="text"/>		
		12. SUBMIT INVOICES Submit <input type="text"/> copies to the address shown in:		
<input type="button" value="Details..."/> <input type="button" value="Add"/>				

Enter all relevant information on the tabs to replicate the award that the external award is representing. You must create CLINs for external awards in order to issue orders off of those CLINs. Agreements do not utilize CLINs. It is not necessary to replicate clauses.

When complete, simply approve the external award. This document type is not run through funds validation, not generated, and not released.